

PERSONAL INFORMATION

DR. SYED HASNAT AHMED BUKHARI (Homeopathic)

S/o Peer Syed Mumtaz Ahmed Shah Bukhari

Date of birth: December 01, 1969.

Room # 1003, 10th Floor Paris Saloon Building
Al-Rashidiya 2, Ajman UAE (**Resident Visa**)

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CAREER OBJECTIVE APPLYING FOR

**Making impossible possible, whatever the position is
Clinical Advisor/Lecturer/Sales/Training Manager/Admin**

ACADEMICS & TRAININGS

August 2019-October 2021

B.H.M.S (Graded 72%)

University of Peshawar, Pakistan

September 2013-October 2017

D.H.M.S (62.5 %) DHA Eligible Applied

National Council for Homeopathy, Pakistan

November 2008-January 2009

MBA (Marketing, CGPA 3.7)

Preston University Islamabad, Pakistan.

March-1989-March-1991

BSc. (Physics & Mathematics Grade B)

University of the Punjab, Pakistan.

CURRENT WORK

May 2018-Current

As Homeopathic Consultant & Hijama Therapist / Academic Lecturer

I-MATS Healthcare & Al-Syed Hijama / Haddi Homeopathic College Jhelum

PREVIOUS WORK

September-2009-May-2018

As Franchise/Operations Manager & Trainer

DXN International Service Centre Jhelum

Royal Waters, Pakistan

September 1992-July 2009

As Training/Area/District Manager/Officer

Pearl Pharmaceuticals Islamabad, Pakistan

Bayer Schering Pharma (Bayer) Pakistan

Sept. 1991-September 1992

Science Teacher

Falcon's House School Jhelum, Pakistan

PERSONAL SKILLS

Language(s)

Job-related

Urdu (Writing, Speaking & Listening) **English** (Writing, Speaking & Listening)

- Homeopathic consultation, Hijama Therapies & First Aid Techniques
- Academic, Medical, Motivational & Health awareness Lectures
- Nutritional/Consumer Brand Production, Launch and Promotions
- New Staff Hiring, Development & Performance Assessment
- Strategic Negotiation & Quality Control Systems
- Marketing, Sales, Promotional Strategies & Seminars

TRAININGS & COURSES

Diploma & Certificates

- ⇒ Hijama Therapy
- ⇒ First Aid Rescuer
- ⇒ Air Ticketing & Tariff
- ⇒ AMADEUS Basic Functionality
- ⇒ Poly Cystic Ovarian Syndromes
- ⇒ Strategic Negotiation
- ⇒ Rosacea
- ⇒ System 500
- ⇒ Leading & Motivating Field Force
- ⇒ Anger Management
- ⇒ Communication & Leadership Styles
- ⇒ Initial and Product trainings of all recent and old products of BSP
- ⇒ Sales Force Excellence training
- ⇒ Annual Dermatology Conferences

Honours And Awards

- Gold Medallist in DHMS
- Achieved the Award of “DSM of the Year” in 2003 & 2004.
- Achieve 1st Sales prize and 1st prize of Knowledge in 2004 and the “SPO of the Year” Award in 2003 & 2004 (Team wise).
- Received the Award of “10 Year Service with Schering Asia” in 2004.
- First Area Manager who was selected through Assessment Centre.
- Increased the area sales from PKR 50 million to PKR 63 million (2003) in most difficult situations (Vacant post for 10 months).
- Obtained first ever order of Mirena in Pakistan in 2002 before its launch.
- 1st & special prize in the Quiz “30 Vital Seconds” from GM & MM in ASC 1999.
- Formed three product groups (Dermatology) in 2003, which became national strategy later on.
- Gave presentations on Norigest (FP Product) at Government forums in 2003.

NON ACADEMICS

Love to read Holy Quran, Hades and Medical books, Pleasure travelling trips.

REFERENCES

Mr. Zulfiqar Ali Shah

Marketing Head (Gynae)
Bayer Schering Pharma,
Karachi, Pakistan.
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Dr. Zaheer Ahmed

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Jhelum, Pakistan.
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Thanks for reading till end. I forgot many things to mention, so waiting for a personal meeting